

## OTCQX: EDVR / \$12.90 January 27, 2025

## FACT SHEET

## FOURTH QUARTER 2024 FINANCIAL HIGHLIGHTS

- Endeavor Bancorp reported net income of \$1.08 million, or \$0.25 per diluted share, for the fourth quarter of 2024, compared to net income of \$924,000, or \$0.22 per diluted share, for the third quarter of 2024, and \$852,000, or \$0.20 per diluted share, for the fourth quarter of 2023
- Results for the fourth quarter of 2024 included a \$374,000 provision for credit losses, compared to a \$609,000 provision for credit losses in the third quarter of 2024, and a \$181,000 provision for credit losses in the fourth quarter of 2023. Excluding taxes and loan loss provisions, the Company's pretax, pre-provision net income was \$1.93 million in the fourth quarter of 2024, which was unchanged compared to the preceding quarter and an increase compared to \$1.41 million in the fourth quarter of 2023.
- Net interest margin (NIM) increased 12 basis points to 3.97% in the fourth quarter of 2024 compared to 3.85% in the third quarter of 2024 and increased 40 basis points compared to 3.57% in the fourth quarter of 2023.
- Total assets increased \$23.0 million, or 3.5%, during the fourth quarter of 2024 to \$678.3 million at December 31, 2024, compared to \$655.3 million at September 30, 2024, and increased \$108.2 million, or 19.0%, compared to December 31, 2023.
- Total loans outstanding increased \$33.4 million, or 6.2%, during the fourth quarter of 2024 to \$571.8 million at December 31, 2024, compared to \$538.4 million three months earlier, and increased \$135.6 million, or 31.1%, when compared to \$436.3 million a year earlier. Total non-performing loans were 0.46% of the total loan portfolio as of December 31, 2024.
- Total deposits increased \$23.4 million during the quarter to \$601.2 million at December 31, 2024, compared to \$577.8 million three months earlier. Compared to a year ago, deposits increased by \$93.4 million, up 18.5%. The loan to deposit ratio was 95.1% at December 31, 2024, compared to 93.2% at September 30, 2024.
  \*All results are unaudited.

**ABOUT ENDEAVOR BANCORP** 

Endeavor Bancorp, the holding company for Endeavor Bank, is primarily owned and operated by Southern Californians for Southern California businesses and their owners. The bank's focus is local: local decision-making, local board, local founders, local owners, and relationships with local clients in Southern California.

Headquartered in downtown San Diego in the landmark Symphony Towers building, the Bank also operates a loan production and executive administration office in Carlsbad and a branch office in La Mesa. Endeavor Bank provides traditional business banking services across a broad spectrum of industries and specialties. Unique to the bank is its consultative banking approach that partners our business clients with Endeavor Bank's senior management. Together, we build strategies and provide resources that solve problems, plan for the future, and help clients' efforts to grow revenues and profits. Endeavor Bancorp trades on the OTCQX<sup>®</sup> Best Market under the symbol "EDVR." Visit www.endeavor.bank for more information.

Stock Price (1/27/25)	\$12.90
Shares Outstanding	3.49 M
Market Cap	\$45.1M
Tangible BV/Share	\$13.17
Price/ Tangible BV	0.98x
NIM (4Q24)*	3.97%
ROAA (4Q24)*	0.65%
ROAE (4Q24)*	9.35%

#### \*annualized

### **Corporate Information**

Endeavor Bancorp 750 B Street, Suite 3110 San Diego, CA 92101 Phone: 619.329.6565

#### **Leadership Team**

Dan C. Yates Chief Executive Officer

Steven D. Sefton President

Scott T. Parker Chief Credit Officer

Julie Given-Glance Chief Financial Officer

Mark A. Anderson Chief Operations Officer

John Harelson Chief Banking Officer

#### The IR Group

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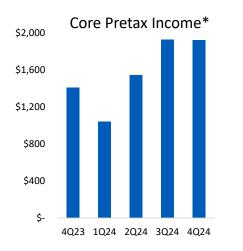
# FINANCIAL HIGHLIGHTS

(\$ in thousands, except per share data)

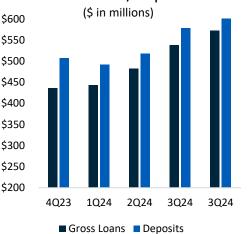
Income Statement	Three Months Ended					
(unaudited)	31	-Dec-24	30	-Sep-24	31	-Dec-23
Total interest income	\$	10,754	\$	10,186	\$	8,444
Total interest expense		4,236		4,266	·	3,423
Net interest income		6,518		5,920		5,021
Provision for loan losses		374		609		181
Net interest income after provision		6,144		5,311		4,841
Total non-interest income		160		217		138
Total non-interest expense		4,752		4,205		3,738
Income before provision for income taxes		1,552		1,323		1,241
Federal income tax expense		296		255		245
State income tax expense		171		143		143
Net income	\$	1,084	\$	924	\$	852
Core pretax earnings*	\$	1,926	\$	1,932	\$	1,413
* excludes taxes and provision for loan losses						

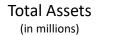
Balance Sheet	31-Dec-24		30-Sep-24		31-Dec-23	
Total assets	\$	678,332	\$	655,305	\$	570,176
Total loans, net of unearned income	\$	571,817	\$	538,439	\$	436,263
Total deposits	\$	601,219	\$	577,781	\$	507,557
Borrowings	\$	26,697	\$	26,672	\$	16,121
Total shareholders' equity	\$	46,009	\$	45,308	\$	42,526

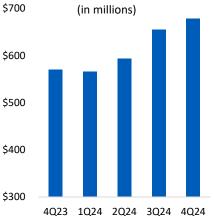
	Three Months Ended					
Select Financial Ratios	31-Dec-24	30-Sep-24	31-Dec-23			
Annualized return on average assets	0.65%	0.59%	0.60%			
Annualized return on average common shareholders' equity	9.35%	8.17%	7.99%			
Efficiency ratio	71.17%	69.26%	72.44%			
Net interest margin	3.97%	3.85%	3.57%			



Gross Loans/Deposits







\*excludes taxes and provision for loan losses