

WHAT'S YOUR ENDEAVOR?

## NEEDS LIST FOR FIRST-TIME BORROWERS



## NEEDS LIST: CONTRACTOR

## **BORROWER**

INFORMATION REQUIRED	NUMBER OF PERIODS/COMMENTS
Accural Based Fiscal Year End Financial Statements  *Typically CPA Reviewed Financial Statements for non real estate credit requests >\$1 million	3 years
Interim Financial Statements	Most recent internally prepared
Business Tax Returns	3 years
Schedule of Debt	Current
WIP Report (may not be required on every loan request)	Dated as of the Interim Financial Statement
A/R and A/P Aging Reports (may not be required on every loan request)	Dated as of the Interim Financial Statement
Account Analysis Statements (Highly Recommended) *Deposit Account Statements if Account Analysis Statements are unavailable	Most recent 3 months or representative sample

## **GUARANTOR(S)**

INFORMATION REQUIRED	NUMBER OF PERIODS/COMMENTS
Personal Financial Statement  *Bank form optional - if providing your own form, complete the first page of Endeavor Bank's form	Less than one year old Click here for: Full PFS   First page only
Liquidity Statements: deposit account or marketable securities	Current
Personal Tax Return	3 years
All K-1s listed on Schedule E of the Personal Tax Return	3 years